

SALES AND PROJECT MANAGEMENT – HOLLOW CORE PRODUCT

Division/Department	Stresscon/EnCon Colorado
Location	Denver, Colorado
Job Title	Sales and Project Management – Hollow Core Product

GENERAL DESCRIPTION

Stresscon Corporation and EnCon Colorado, two highly respected specialty contactors and manufacturers of architectural and structural precast prestressed building components, have an immediate Sales and Project Management opportunity in the Denver, CO office for the Hollow Core product line.

RESPONSIBILITIES

The primary responsibility of this position is to develop and manage precast hollow core sales and opportunities. Individual will interact with the construction community including general contractors, architects, engineers and owners/developers to provide hollow core design and construction input to the project team. Individual will be responsible for developing sales opportunities, presenting precast hollow core options, creating the estimate, preparing and delivering professional proposals, participating in the value engineering discussions, and a heavy emphasis on closing sales opportunities.

PERFORMANCE REQUIREMENTS

Knowledge, Skills and Abilities Required: Minimum three years of sales experience (precast preferred). Degree in engineering, architecture or construction management is preferred. Ability to read and understand construction drawings and specifications is required. Candidate must have excellent communication and presentation skills. Must have the ability to work in a team environment with the customer design team as well as the internal project management and design team.

OTHER INFORMATION

Benefits: The Company offers a competitive and comprehensive benefit package.

Contact information: Please send cover letter and resume to: jdeugan@enconunited.com.